

MARKETING BULLETIN

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DATE: February 17, 2014

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TO: Valued Weil-McLain Contractor

FROM: Dan Neumann, Director of Sales and Marketing Support

SUBJECT: New Warranty Claim Procedure

In our ongoing efforts to improve our customer service and support to our customers, we are implementing a new warranty procedure.

This new procedure will allow contractors in the field to resolve warranty claims for units and parts quickly and more efficiently. Contractors will call our Warranty Call Center at 1-855-627-6003, provide warranty claim information, and in most cases receive a warranty disposition over the phone. Upon warranty approval, contractors will go directly to , their local Weil-McLain Distributor to obtain a replacement unit/part or receive a credit. If a Contractor does not know of a Weil-McLain Distributor, the Warranty Specialist will recommend one in the their area.

Below are the steps needed for a Contractor to submit a claim directly to one of our warranty specialists:

- 1) The Contractor should obtain the following information available:
 - CP# (serial number of unit)
 - Model name/number
 - Installation Date
 - Homeowner: Name, address, phone number
 - Detailed explanation of defect and part to be replaced
 - Photo(s) of defect and other information may be required
- 2) Contact our Warranty Call Center at 1-855-627-6003.
- 3) Upon approval of claim, the Contractor will return the defective part(s) to a Weil-McLain Distributorship for a new unit/part or credit.
- 4) The Distributor will log into our new online warranty processing system for final processing.

Our goal is this new warranty procedure will help expedite claims and reduce processing time for the contractor, the distributor, and in turn, the homeowner or building owner.

Please review the attached flyer with detailed <u>Contractor</u> Process Flow Diagram. Flip the flyer over for the New Warranty Procedure FAQs.

This procedure will not apply to Cornerstone Claims. Cornerstone claims should still be directed to Cornerstone at 1-800-824-5090.

For any technical support or troubleshooting questions, please contact Weil-McLain technical support at 1-800-526-6636.