## UM WEIL-M. LAIN

## MARKETING BULLETIN

BULLETIN NO: MB-1210 DATE: April 18, 2012 PAGE: 1 of 1

- TO: All Weil-McLain Distributors and Agents
- FROM: Pat O'Neill, Vice President of Sales & Marketing

## SUBJECT: Goodwill Claims for Burners

For the past several years, Weil McLain has maintained a practice of issuing goodwill credits for burners previously manufactured by WM (from 1995 through 2001) for the Gold Oil Boiler. Individually, these credits were small; however, as an aggregate, these credits comprise a material amount of goodwill for parts that are clearly outside the warranty period. Part numbers affected by this memo include, but are not limited to:

Item Number	<b>Description</b>
386700392	Oil Burner GO-2
386700396	Oil Burner GO-3
386700400	Oil Burner GO-4
386700404	Oil Burner GO-5
386700408	Oil Burner GO-6
386700416	Oil Burner GO-8
386700428	Oil Burner GO-3
386700432	Oil Burner GO-4
386700436	Oil Burner GO-5
386700440	Oil Burner GO-6
521100028	Oil Burner UO-4 DV
521100029	Oil Burner UO-4 DV
521107520	Oil Burner GO 2-5

**Therefore, effective April 30, 2012, Weil McLain will no longer issue goodwill credits for these parts.** If not covered under the parts warranty policy, no credit will be authorized – no exceptions. Please communicate this to all affected parties.