WM WEIL-McLAIN

MARKETING BULLETIN

BULLETIN NO: MB-1204 DATE: February 29, 2012 PAGE: 1 of 2

TO: All Weil-McLain Distributors and Agents
FROM: Mike Boyd – Product Marketing Manager
SUBJECT: Sentinel Water Treatment Products – Expanded Offering



-- COMPLETE LISTING OF PRODUCTS, PART NUMBERS & PRICING ON REVERSE SIDE OF PAGE --

Weil-McLain is proud to be the exclusive North American distributor of many Sentinel water treatment products. Sentinel's protection products have been helping to ensure the longevity and energy efficiency of European hydronic heating systems for almost twenty five years, providing protection for over 15 million heating systems over that time. Their highly engineered blends address all requirements for cleaning, freeze and corrosion protection of all metals commonly found in hydronic heating systems – steel, copper, brass and aluminum – as well as providing effective scale inhibition. They are designed to be safe with all system components and have no reported issues with heating system component operation or compatibility – and overdosing is not an issue. When correctly applied and maintained, they provide complete protection for the lifetime of the system.

When installing a boiler, it's important to clean and flush the entire system first.

For a New System – Use X300 New System Cleaner

✓ Flushes out corrosive flux residues and installation debris, for systems up to 6 months old

For an Existing System – Use X400 System Restorer

Eliminates built up sludge & restores circulation in partially blocked systems

For All Systems – Use X100 Inhibitor

✓ Protects the entire system against scale, corrosion and bacteria growth while maximizing efficiency

For Systems Desiring Freeze Protection – Use X500 Inhibited Antifreeze

✓ All the benefits of X100, plus freeze protection

For an Existing System – Use X200 Noise Reducer

Eliminates local boiling hotspots on heat transfer surfaces & regarded as an X100 "booster" for hard water areas

Please view the enclosed Sentinel "FACTS" pamphlet for additional benefits. For further information on how Sentinel products can improve and maintain hydronic system efficiency, visit: www.sentinel-solutions.net/us/

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Description	WM Item #	l-McLain de Price	Typical # Gallons of System Water Treated
X100 Sentinel Inhibitor Concentrate (275 mL Tube)	592-900-002	\$ 35	25
X100 Sentinel Inhibitor (1 Gallon)	592-900-025	\$ 120	100
X100 Sentinel Inhibitor (5 Gallons)	592-900-016	\$ 550	500
X100 Sentinel Inhibitor (55 Gallons)	592-900-017	\$ 5,500	5,500
X200 Sentinel Noise Reducer Concentrate (275 mL Tube)	592-900-007	\$ 35	25
X200 Sentinel Noise Reducer (1 Gallon)	592-900-026	\$ 80	100
X200 Sentinel Noise Reducer (5 Gallons)	592-900-018	\$ 370	500
X300 Sentinel New System Cleaner (1 Gallon)	592-900-027	\$ 110	100
X300 Sentinel New System Cleaner (5 Gallons)	592-900-020	\$ 490	500
X300 Sentinel New System Cleaner (55 Gallons)	592-900-021	\$ 5,000	5,500
X400 Sentinel System Restorer Concentrate (275 mL Tube)	592-900-003	\$ 38	25
X400 Sentinel System Restorer (1 Gallon)	592-900-028	\$ 110	100
X400 Sentinel System Restorer (5 Gallons)	592-900-022	\$ 490	500
X400 Sentinel System Restorer (55 Gallons)	592-900-023	\$ 5,100	5,500
X500 Sentinel Anti-Freeze (1 Gallon)	592-900-029	\$ 54	Based upon desired level of protection 20-50%
X500 Sentinel Anti-Freeze (5 Gallons)	592-900-006	\$ 207	
X500 Sentinel Anti-Freeze (55 Gallons)	592-900-024	\$ 1,700	
Point of Sale Display Box			Example Available
X100 Concentrate - Box of 12 Concentrate Tubes (275 mL Tube)	592-900-012	\$ 342	
X200 Concentrate - Box of 12 Concentrate Tubes (275 mL Tube)	592-900-013	\$ 342	
X400 Concentrate - Box of 12 Concentrate Tubes (275 mL Tube)	592-900-014	\$ 352	
X100 Test Kit			
X100 Quick Test Kit	592-900-005	\$ 5	
Concentrate Injection Kit			No. of the second secon
Water Treatment Injection Kit (for Concentrate Tube)	383-600-082	\$ 5	
System Flushing Equipment			
Jetflush Survey Kit	592-900-030	\$ 370	
Jetflush 40 (capable to flush 25 radiators, 2 to 3 story building max)	592-900-031	\$ 3,200	
Jetflush 90 (capable to flush 40 radiators, 3 story building max)	592-900-032	\$ 3,600	







Flexible white tubing not included with concentrate injection kit – tubing supplied with **ALL** Concentrate Tubes.

Enclosures (avalable for ordering): (1) Sentinel FACTS Pamphlet (Form 010912) (1) Weil-McLain and Sentinel Sales Flyer (C-1122) Jetflush 40 Standard Equipment: Hoses, handle, wheels .45HP 110v electric motor 10.3 gallon tank 37.5 lbs., approx.15"x17"x27"



Jetflush 90 Standard Equipment: Hoses, handle, wheels .75HP 110v electric motor 15 gallon tank 50 lbs., approx.15"x23"x35"