

Marketing Bulletin

BULLETIN NO: MB-1005 **DATE:** May 28, 2010

PAGE: 1 of 2

TO: All Weil-McLain Distributors and Agents
FROM: Mike Boyd – Product Marketing Manager

SUBJECT: New & Improved Residential Boiler Packaging for CG Family

At Weil-McLain, we constantly strive for continuous improvement to enhance customer satisfaction. Last month we phased in new packaging for our premier Ultra Gas Series 3-UE boiler, now new packaging for the CGa, CGi, CGs and CGt residential gas boilers is phasing in and starting to ship.

Packaging benefits include:

- ✓ Ease of handling pallet now has 4-way access
- ✓ **Durability** rigorously tested and approved by the International Safe Transit Association (ISTA)
- ✓ Staging enhancement ability to stack 4 units high in warehouse
- ✓ Easy access unpacking made easier by simply cutting plastic straps
- ✓ Easy model identification large, bold font size used on bright white labels no glue marks!
- ✓ Environmentally friendly our corrugated container is 100% recyclable
- ✓ Better containment no chance of components falling out during transit
- ✓ More complete for CGa 7 draft hood now travels inside the CGa-7 boiler carton (see page 2)*









Page 2 of 2

Weil-McLain Marketing Bulletin No. MB-1005

DATE: May 28, 2010

SUBJECT: New & Improved Residential Boiler Packaging for CG Family

*NEW CGa-7 PART NUMBERS

Draft hood now packed inside the new CGa-7 boiler carton No need to order "Top Level 113-071-XXX" part number, or stock separate boiler & draft hood components

Description	New Part #	Replaces Old Top Level Part # and	Replaces Old Boiler & Draft Hood #
CGa-7 PIDN T007 S1	381-357-530	113-071-365	381-357-312 & 450-021-245
CGa-7 PIDN no circ S1	381-357-531	113-071-367	381-357-326 <u>& 450-021-245</u>
CGa-7 SPDN T007 S1	381-357-532	113-071-369	381-357-340 & 450-021-245
CGa-7 SPDN no circ S1	381-357-533	113-071-371	381-357-354 <u>& 450-021-245</u>
CGa-7 SPDL T007 S1	381-357-534	113-071-457	381-357-368 & 450-021-245
CGa-7 SPDL no circ S1	381-357-535	113-071-459	381-357-382 <u>& 450-021-245</u>
CGa-7 PIDN T007 4.5-7K S1	381-357-536	113-071-380	381-357-506 & 450-021-245
CGa-7 PIDN T007 7-10K S1	381-357-537	113-071-381	381-357-606 <u>& 450-021-245</u>
CGa-7 SPDN T007 4.5-7K S1	381-357-538	113-071-382	381-357-513 & 450-021-245
CGa-7 SPDN T007 7-10K S1	381-357-539	113-071-383	381-357-613 & 450-021-245
CGa-7 SPDL T007 4.5-7K S1	381-357-540	113-071-440	381-357-520 & 450-021-245
CGa-7 SPDL T007 7-10K S1	381-357-541	113-071-441	381-357-620 & 450-021-245

New Shipping Weights and Dimensions¹

MODEL	25	3	4	4E	5	6	7	8
CGa		•		•	•	•	•	•
Depth (Inches)	30				36	42		
Approx. Ship Weight (LBS.)	200		245	-	290	335	390	420
CGi								
Depth (Inches)	30				36	42		
Approx. Ship Weight (LBS.)	200		245		290	335	390	420
CGs								
Depth (Inches)	30			36	42			
Approx. Ship Weight (LBS.)	- 200		245		290	335		-
CGt								
Depth (Inches)					36			
Approx. Ship Weight (LBS.)			-		300		-	

¹ All CG boiler cartons are the same height (35") and width (25"), all weights identified are CG boilers that ship "with circulator"

If you have any comments, questions or concerns regarding our new packaging, please contact your Weil-McLain sales representative or area sales office.

Thank you for your continued support of Weil-McLain products and services.