

Marketing Bulletin

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TO: All Weil-McLain Distributors

FROM: Bob Somers, V.P. of Quality Assurance and Continuous Improvement Tony Curran, V.P. of Sales

SUBJECT: Warranty Process Continuous Improvement

In our ongoing efforts to improve customer service and further support our distribution partners, Weil-McLain has streamlined the Warranty claims submittal process, and is implementing the following improvements effective Monday, November 23, 2009:

- Your local Weil-McLain sales representative will establish firm appointments to inspect all warranty claims.
- Final warranty claim disposition notices will be sent as quickly as possible after product inspection by your local Weil-McLain sales representative. Normally we expect this to occur within 24 hours after inspection.
- Credit is expected to be issued within five (5) business days of warranty approval.

Please contact your local Weil-McLain Sales Representative with additional questions regarding the Warranty program.