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**TO:** All Weil-McLain Distributors  
**FROM:** Tony Curran, VP of Sales  
**SUBJECT:** **2009 Fall Stocking Program** - *For All Weil-McLain Distributors!*  
Effective August 3, 2009 through August 14, 2009

Weil-McLain is announcing a 2009 Fall Stocking Program. All qualifying orders for Weil-McLain products are to be received from August 3, 2009 through August 14, 2009. Qualifying orders will receive an additional 4% which will be issued in the form of a credit, the month following shipment. In addition, an additional 30 days dating to normal terms will be extended.

Here are the details for the Fall Stocking Program:

- ☐ All Weil-McLain distributors can participate in this program.
- ☐ Qualifying orders are new orders entered for **immediate shipment only** from August 3<sup>rd</sup> through August 14<sup>th</sup>, 2009.
- ☐ Products covered include:
  - Residential & Commercial Products (except for Model 94 )
  - Service Parts, Additional Products, Baseboard, Furnaces, Air Conditioning products and Water Heaters.
- ☐ Orders meeting program requirements will be eligible for the following:

**Additional 4% Rebate  
30 Day Extended Terms**

- ☐ Orders that are NOT ELIGIBLE for this program include:
  - Orders for Model 94 boilers.
  - Hold orders or orders requesting any scheduled shipments
- ☐ Eligible orders must be for **immediate shipment**. No scheduled orders allowed of any kind. Any orders or portions of orders that are not for immediate shipment will **NOT** be eligible for any Fall Stocking discounts.
- ☐ Eligible orders must have a total net of at least \$5000.00.
- ☐ Distributor accounts must be current at the time of order entry to be included in program.
- ☐ Identify eligible orders with the following: ***"MPA09-0149"***.

***Take this opportunity to stock up for the upcoming heating season.***

For additional information or questions concerning this program, contact your Weil-McLain sales representative or area sales office.