

Marketing Bulletin

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TO: All Weil-McLain Distributors and Agents

FROM: Mike Boyd - Product Marketing Manager

SUBJECT: Introduction of the New Ultra Series 3 Condensing High-Efficiency Gas Boiler



Taking the Industry's best to a new level, Weil-McLain proudly introduces the new Ultra Series 3 with exciting enhancements and extended performance capabilities.

Weil-McLain is the only manufacturer to allow "you" to take control of the boiler with the development and introduction of our patented U-Control module. U-Control provides extreme flexibility during boiler set up and operation, and it delivers optimal system performance.

The new, innovative features of the U-Control provide the flexibility to choose:

- elaborate or simple "right out of crate" set-up options
- predetermined or customized zone type settings
- temperature management for 1 to 3 different setpoints
- a variety of multiple boiler options

and much more...all by way of a back-lit LCD screen with user-friendly graphics and text—No more codes to decipher! The LCD screen even displays contractor contact information and prompts end users with maintenance reminders.

There is no price increase from Ultra Series 2 to 3. Part numbers and prices are:

Ultra Model	Part Number	Trade Price
Ultra 80 (Natural Gas)	383-500-500	\$3,883
Ultra 80 (Propane Gas)	383-500-501	\$3,883
Ultra 105	383-500-502	\$4,303
Ultra 155	383-500-503	\$4,827
Ultra 230	383-500-504	\$5,460
Ultra 310	383-500-505	\$7,561

We are filling a limited number of outstanding Ultra Series 2 orders with the new series 3, and filling all new orders received after June 23, 2008, with Ultra Series 3. **Shipments will begin July 21.**

Our national media blitz, including a direct mail campaign to contractors, will start in August.

To find out how "you" can be in control, contact your Weil-McLain sales representative for more information or to schedule your "in house" training dates.

Enclosures:

- (1) Ultra Series 3 Eight Page Brochure (C-1110)
- (1) Ultra Series 3 One Page Spec Flyer
- (1) Ultra Series 3 One Page Trade Price Flyer