



Changes to Freight Terms & Conditions

Dear Weil-McLain Distributors, Sales Representatives and Agents:

Electronic copies of the TPS #59 and TPS #59P price lists are posted on our distributor portal on weil-mclain.com. Please note that we have made changes to our Terms & Conditions:

- Effective on 4/1/20, we have changed our shipping and handling charges. The following chart details the new rates:

* Qualifying Distributors as defined in the Distributor Alliance Program

Individual Order Description (All Product Released at Same Time)	Shipping & Handling Charge Non-Qualifying* Distributors (Per Order/Single Ship-To Location)	Shipping & Handling Charge Qualifying* Distributors (Per Order/Single Ship-To Location)
UPS Eligible (Shipped from Weil-McLain facility)	Published UPS Rates	Published UPS Rates
UPS Eligible (Direct Vendor Shipment)	Published UPS Rates	Published UPS Rates
By Ground Shipment Other than UPS		
Net Value up to \$5,000	\$300	\$300
Net Value \$5,000+ to \$15,000	\$400	\$400
Net Value \$15,000+ to \$50,000	\$500	\$500
Net Value \$50,000+ to \$100,000	\$1,000	No Charge
Net Value \$100,000+	\$1,700	No Charge

Effective on 4/1/20, we have instituted a \$50 net Minimum Order Value (MOV) policy. Orders received by Weil-McLain with a value less than the MOV will incur a handling charge on the order for the difference. The \$50 MOV will not be assessed when the purchased item is associated with a warranty claim. Please reference the associated WRGA# on the PO at time of purchase.

The new Terms and Conditions can be found on pages 2-5 of the TPS #59.

Also effective 4/1/20, for participating DAP distributors, we have instituted a \$2000 Free Freight Allowance on orders for service parts.

Other new items in the TPS #59:

- ECO® Tec, our latest High Efficiency boiler, is shown on page 7. This exciting new boiler, available in combi and heat only versions, will be available this summer. More information to be provided in future communication.
- Our new DOE compliant, higher efficiency CGi and CGa cast iron boilers are shown on pages 15-16 and 19-20, respectively. The new CGi and CGa feature an integral Low Water Cutoff (LWCO) and will also be available this summer.

If you have any questions regarding this announcement, please contact your local Weil-McLain Sales Representative directly.

And as always, thank you for your continued support of Weil-McLain products and services.

