



2018 Weil-McLain Preseason Program

Dear Weil-McLain Distributors,

Weil-McLain is pleased to announce the launch of the 2018 Preseason Boiler Stock-Up Program! The 2018 program consists of a single overall qualifying order to be eligible for the rebates outlined below. All orders available for immediate release are subject to the Base Rebate Programs below.

Cast Iron Boilers

Order Minimum	Qualifying Order Dates	Rebate	MPA#	Payment Terms
\$25,000	May 15 – June 8, 2018	2%	MPA-M-2018-705	2% 25 or Net 60 ⁴
\$50,000	May 15 – June 8, 2018	3%	MPA-M-2018-705	2% 25 or Net 60 ⁴
\$100,000	May 15 – June 8, 2018	4%	MPA-M-2018-705	2% 25 or Net 60 ⁴
\$200,000	May 15 – June 8, 2018	5%	MPA-M-2018-705	2% 25 or Net 60 ⁴

High Efficiency Boilers

Order Minimum	Qualifying Order Dates	Rebate	MPA#	Payment Terms
\$25,000	May 15 – June 8, 2018	3%	MPA-M-2018-706	2% 25 or Net 60 ⁴
\$50,000	May 15 – June 8, 2018	4%	MPA-M-2018-706	2% 25 or Net 60 ⁴
\$100,000	May 15 – June 8, 2018	5%	MPA-M-2018-706	2% 25 or Net 60 ⁴
\$200,000	May 15 – June 8, 2018	7%	MPA-M-2018-706	2% 25 or Net 60 ⁴

High Efficiency Special – GV90+ and Evergreen

- ❑ **Category 1** – With a minimum quantity order of ten (10) GV90+, an additional 1% rebate will be applied to GV90+ orders.
- ❑ **Category 2** – With a minimum quantity order of twenty (20) Evergreen Boilers, an additional 2% rebate will be applied to Evergreen orders.
- ❑ Identify eligible orders with the following: **MPA-M-2018-707**

Indirect-Fired Water Heaters/Tanks

- ❑ 5% rebate will be paid for tanks if the order minimum of \$25,000 is achieved per the requirements detailed above
- ❑ Identify eligible orders with the following: **MPA-M-2018-708**

ELIGIBLE PRODUCTS							
CAST IRON				HIGH EFFICIENCY			
Residential	CGa	Commercial	Model 80	Residential	GV90+®	Commercial	SlimFit® 550/750
	CGi		Model 88		ECO™		
	CGt		EGH		WM97+®		
	EG		LGB		Evergreen®		
	PEG				AquaBalance®		
	WGO				Ultra™ 80-399		
	WTGO						
	SGO						
	Ultra Oil™						
INDIRECT-FIRED WATER HEATERS/TANKS							
AquaPlus®				AquaLogic®			

Pre-Season Stock-Up Program Outline & Requirements

- ☐ All Weil-McLain distributors may participate in this program.
- ☐ All rebates will be applied to only the eligible products listed in the charts above.
- ☐ Qualifying orders are new orders and must be for **immediate release**¹.
- ☐ Weil-McLain reserves the right to bundle orders into shipments.
- ☐ Qualifying orders must meet minimums as indicated in the charts above.
- ☐ All order amounts above are based on the invoiced dollar amount at time of order entry.
- ☐ All rebates apply to the invoiced order amount of the eligible products found above.
- ☐ Program orders may not be combined with other promotional offers^{2,3}.
- ☐ Distributor accounts **must be current** at the time of order entry to be included in program.
- ☐ Service Parts included in TPS 56P/57P are not eligible for rebate.
- ☐ Weil-McLain standard shipping and handling rates apply; however, free shipping will be available for all orders greater than \$50,000, if shipped to one location.
- ☐ Orders can be bundled to reach a rebate threshold **if** received within the same business day.
- ☐ Orders must be identified with the correct MPA Number identified in the appropriate category.

Base Rebate Programs

All rebates will be issued in the form of a credit memo within 30-60 days after payment is received. For additional information or questions concerning this program, contact your local Weil-McLain Sales Representative or area sales office. Thank you!

¹ Weil-McLain reserves the right to ship orders at their discretion during the program time period.

² Weil-McLain reserves the right to exclude order items combined with prior promotional discounting.

³ The Weil-McLain Commercial Stocking Program may be used in conjunction with this program.

⁴ No additional payment discount terms will be made available for this program.