

## Weil-McLain Commercial Cast Iron Boiler Transition

Valued Commercial Boiler Sales Network,

The Department of Energy (DOE) is raising minimum efficiency levels for commercial gas and oil boilers => 300 MBH input with current effective date of **January 10, 2023**. To meet these requirements, we are making the portfolio updates below.



Weil McLain is committed to be transparent and communicate often to support you and the business decisions you need to make. With our present lead times and incoming order patterns, we need to prepare the market for the transition significantly earlier than normal and expected. Our goal is to make this transition as seamless as possible, but recognize this situation will be more difficult.

Based on the DOE requirements, we will discontinue the EGH and 80 product lines and we will develop a new series of the LGB, 88 and 94. We will be launching the new series later this year and into 2023.

To ease this transition, we will no longer accept new orders for full 80 boilers starting April 22nd<sup>-</sup> Only repair part orders will be accepted after this date. We will allow each Distributor to order an average 30 day order/supply to ensure even and fair distribution for the 80.

To ease this transition, we will no longer accept new orders for the EGH boilers in late Q2. We will send an update as we learn more and get near the necessary date to cut off orders. Only repair part orders will be accepted after this date.

We will continue to accept orders for the LGB, and 88, and 94's. We will make every effort to fulfill all commercial cast orders prior to 1/10/23. If we cannot, we can either convert the order to the new series with improved efficiency, or cancel the orders, depending on your need, and the product line option.

If the situation changes, based on supply improvements or DOE changes, we may accept additional orders in the future between now and DOE effectivity date. We want to ensure we can live up to delivery on our current orders.

As always, thank you for your continued support of Weil-McLain.

**Michael Doorhy** General Manager Weil-McLain

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