

2019 Weil-McLain Preseason Program

Weil-McLain Distributors,

Weil-McLain is pleased to announce the launch of the 2019 Preseason Boiler Stock-Up Program! The 2019 program consists of a single overall qualifying order to be eligible for the rebates outlined below. Cast Iron and High Efficiency minimums must be met separately to qualify. All orders available for immediate release are subject to the Base Rebate Programs below. See the chart of eligible products on page 2.

Cast Iron Boilers

Order Minimum	Qualifying Order Dates	Rebate	MPA#	Payment Terms
\$25,000	May 13 – June 7, 2019	2%	MPA-M-2019-761	2% 25 or Net 60 ⁴
\$50,000	May 13 – June 7, 2019	3%	MPA-M-2019-761	2% 25 or Net 604
\$100,000	May 13 – June 7, 2019	4%	MPA-M-2019-761	2% 25 or Net 604
\$200,000	May 13 – June 7, 2019	5%	MPA-M-2019-761	2% 25 or Net 60 ⁴

High Efficiency Boilers

Order Minimum	Qualifying Order Dates	Rebate	MPA#	Payment Terms
\$25,000	May 13 – June 7, 2019	3%	MPA-M-2019-762	2% 25 or Net 60 ⁴
\$50,000	May 13 – June 7, 2019	4%	MPA-M-2019-762	2% 25 or Net 60 ⁴
\$100,000	May 13 – June 7, 2019	5%	MPA-M-2019-762	2% 25 or Net 604
\$200,000	May 13 – June 7, 2019	7%	MPA-M-2019-762	2% 25 or Net 60 ⁴

High Efficiency Special – AquaBalance and Evergreen

- Category 1 A 15% rebate will be paid for AquaBalance Series 1 boilers when purchasing 10 or more, while supplies last. Please note that <u>Series 1 pricing is already much lower than Series 2</u>, so another 15% rebate on Series 1 is an incredible savings opportunity!! Do not miss out! Identify eligible orders with the following: MPA-M-2019-763.
- Category 2 With a minimum quantity order of twenty (20) Evergreen or AquaBalance Series 2 Boilers (can mix to reach minimum of 20), an additional 5% rebate will be applied to orders OR <u>2% 89 or Net 90</u>. Identify eligible orders with the following: MPA-M-2019-763 for the 5% discount, or MPA-M-2019-765 for the improved terms. Please place Category 2 orders on a separate PO if selecting the improved terms.

Indirect-Fired Water Heaters/Tanks

- □ 5% rebate will be paid for tanks if the order minimum of \$25,000 is achieved per the requirements detailed above.
- □ Identify eligible orders with the following: **MPA-M-2019-764.**

ELIGIBLE PRODUCTS								
CAST IRON			HIGH EFFICIENCY					
	CGa		Model 80		GV90+ ®		SlimFit® 550/750	
	CGi	Gi Model 88			ECO®	1	SVF	
Residential	CGt	Commercial	EGH	Residential	WM97+®	Commercial	750/1000/1100	
	EG		LGB		Evergreen ®			
	PEG				AquaBalance ®			
	WGO				Ultra™ 80-399			
	WTGO							
	SGO					U		
	Ultra Oil™							
INDIRECT-FIRED WATER HEATERS/TANKS								
Aqua Plus®			Aqua Pro [®]					

Pre-Season Stock-Up Program Outline & Requirements

- □ All Weil-McLain distributors may participate in this program.
- \Box All rebates will be applied to only the eligible products listed in the charts above.
- □ Qualifying orders are new orders and must be for *immediate release*¹.
- □ Weil-McLain reserves the right to bundle orders into shipments.
- □ Qualifying orders must meet minimums as indicated in the charts above.
- □ All order amounts above are based on the invoiced dollar amount at time of order entry.
- □ All rebates apply to the invoiced order amount of the eligible products found above.
- □ Program orders may not be combined with other promotional offers ^{2,3}.
- Distributor accounts *must be current* at the time of order entry to be included in program.
- □ Service Parts included in TPS 58P are not eligible for rebate.
- □ Weil-McLain standard shipping and handling rates apply: however, free shipping will be available for all orders greater than \$50,000, if shipped to one location.
- □ Orders can be bundled to reach a rebate threshold **if** received within the same business day.
- □ Orders must be identified with the correct MPA Number identified in the appropriate category.

Base Rebate Programs

All rebates will be issued in the form of a credit memowithin 30-60 days after payment is received. For additional information or questions concerning this program, contact your local Weil-McLain Sales Representative or area sales office. Thank you!

¹Weil-McLain reserves the right to ship orders at its discretion during the program time period.

²Weil-McLain reserves the right to exclude order items combined with prior promotional discounting.

³ The Weil-McLain Commercial Stocking Program may be used in conjunction with this program.

⁴ No additional payment discount terms will be made available for this program.